

**Thesis:** The importance of hard work is exhibited through its three sub-virtues – patience, perseverance, and ambition.

Audience Analysis: The audience is made up entirely of students, and hard work is one of the most important virtues for a student at school, making it interesting for the audience. This presentation shows the usefulness of hard work with real-world examples and how it can be applied to succeed at school.

#### I. Introduction:

- A. Hook: Laziness pays off now. Hard work pays off in the future.
- **B. Background:** Hardworking people work with energy and commitment, and are diligent in everything they do. Hard work is necessary for success everywhere, from your job to your personal life. Hard work is the enemy of procrastination. Martin Luther King Jr and Mahatma Gandhi, Steve Jobs, and Li Ka-Shing are examples of hardworking people whose success stems from three sub-virtues of Hard Work.
- **C. Thesis:** The importance of Hard Work is exhibited through its three sub-virtues Patience, Perseverance, and Ambition.

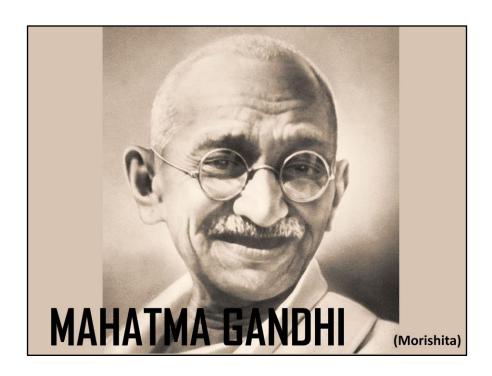


## II. Patience (First Body Paragraph):

**A.** Jean-Jacques Rousseau said, "Patience is bitter, but its fruit is sweet." Patience is the ability to tolerate delay, trouble, or suffering calmly and without becoming demoralized. (Kipp 1)



- **B.** Martin Luther King Jr.
  - 1. Multiple speeches put an end to segregation, not just one.
  - 2. He knew things wouldn't change overnight. (Way 1)



#### C. Mahatma Gandhi

- 1. Freedom fighter for Indian independence from British control.
- 2. He had non-violent protests, which take time to work. (Morishita 1)

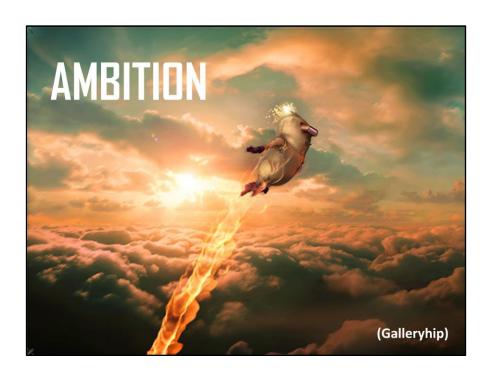


## III. Perseverance (Second Body Paragraph):

**A.** Steve Jobs said, "I'm convinced that about half of what separates the successful entrepreneurs from the non-successful ones is pure perseverance." Perseverance is steadfastness in doing something despite difficulty or delay in achieving success. (Lie 1)



- **B.** Steve Jobs was kicked out of Apple, the company that he co-created, after a falling out with John Sculley, former Apple CEO. (Young and Simon 111)
  - 1. NeXT
  - 2. Pixar Animation Studios (Jobs 2)
  - C. Steve Jobs returned to Apple.
    - 1. Job's company, NeXT was bought by Apple
- **2.** Because of this, he started working at Apple again and became the CEO. (Young and Simon 112)



## IV. Ambition (Third Body Paragraph):

**A.** James Cook said, "Ambition leads me not only farther than any other man has been before me, but as far as I think it possible for man to go." Ambition is a strong desire to achieve something, typically requiring determination. (Captain James Cook Society 1)



- **B.** Hong Kong business magnate, Li Ka-Shing, is one of the richest men in Asian and a dominant figure in Hong Kong's economy.
- **1.** He started by working in a plastics factory, and he quickly started outworking everybody else.
  - 2. He became the factory's manager by age 19.
  - **C.** After this, Li-Ka Shing started his own business.
- **1.** In 1950, he started his own business and did everything, including the accounting, by himself.
  - 2. This business later became a \$21 billion empire. (Nisen 2)



#### V. Conclusion:

- A. Restate Thesis
- **B. Recap Main Points:** 
  - 1. Patience
  - 2. Perseverance
  - 3. Ambition
- **C. Return to Hook:** So remember, next time you think about pushing off your work, think about these famous people that are successful because of their hard work. In the wise words of Colin Powell, "Success is the result of hard work, learning from failure, ambition, and persistence." (Rhykerd 162)

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